Upon retrospective

The Board went Agile

v1.0 June 2019, Sydney for Agile Australia

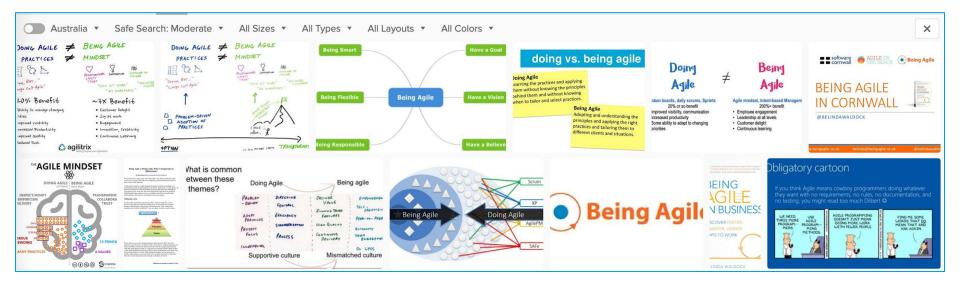








# 111,000,000 explanations on being agile



INTROS

WTF IS A BOARD ANYWAY?

THE WAY WE WERE TRIGGERS FOR ARE NOW CHANGE

THE WAY WE DIFFERENTLY

DOING



# 1,890 for agile board of directors

#### Agile Boards of Directors: A Fad or the Future? | INSEAD Knowledge https://knowledge.insead.edu > Blog Posts > INSEAD Blog ▼

Aug 24, 2018 - Some Agile principles can be counterproductive in the boardroom, ... Sitting at the apex of the organisation, the board of directors creates a ... You visited this page on 4/05/19.

#### Creating an Agile Board of Directors | The European Business Review https://www.europeanbusinessreview.com > LEADERSHIP > Corporate Governance ▼

Mar 18, 2018 - An agile board's role is increasingly one of anticipation and building capability for the future. Directors are being refreshed or re-invented to ...

#### Agile Boards of Directors - SlideShare

#### https://www.slideshare.net/TimoLappi/agile-boards-of-directors 🔻

Mar 13, 2015 - How can agile thinking be used to improve work and practices in Boards of Directors? Why is traditional budgeting limiting companies' ...

#### Agile Board of Directors – Agile and Scrum Blog https://agile-scrum.com/2018/11/21/agile-board-of-directors/ v

Nov 21, 2018 - Are you also wondering why you shall be Agile and your board of directors and the executive team is not? I wrote about Agile at the executive ...

#### Agile Boards of Directors: A Fad or the Future?

#### https://www.linkedin.com/pulse/agile-boards-directors-fad-future-lloyd-mander

Aug 30, 2018 - https://knowledge.insead.edu/blog/insead-blog/agile-boards-of-directors-a-fad-or-thefuture-9961. With Spark's recent adoption of Agile across ...

THE WAY

WE WERE



#### Source: businessagility.institute

INTROS

WTF IS A BOARD ANYWAY? TRIGGERS FOR CHANGE

THE WAY WE

DOING

DIFFERENTLY



# **Duties of Board directors**

#### requirement

detrimentcare exercise steps records gain generally books financial include addition directors insolvent advantage action company trade director position reasonable corporations ensure aware duties act improperly prevent tradingdebt quide adequate powers applying

INTROS

WTF IS A BOARD ANYWAY?

THE WAY WE WERE TRIGGERS CHANGE

FOR

THE WAY WE ARE NOW

SOMETHING FOR YOU

DOING

DIFFERENTLY



# Then and now



INTROS

WTF IS A BOARD ANYWAY? TRIGGERS FOR CHANGE

THE WAY WE

DOING

DIFFERENTLY





# About a 2



## choice

## BUSINESS PLAN 2015-2016

DRIVE change in areas where we can have a significant impact for consumers	EXPAND through innovation to assist consumers and grow revenue outside our existing business model	IMPROVE and grow our existing business		LIVE up to the standards we expect of others
DRIVE 1 Identify the current and emerging issues where we can make the greatest impact for Australian consumers, and	EXPAND 1 Establish and implement an innovation process and pipeline that ensures a constant stream of	IMPROVE 1 Use data and consumer research to improve the consumer experience of our brand	IMPROVE 5 Make membership more valuable by providing tools and benefits to members, and better communicating the	LIVE 1 Set high standards in privacy, data security and consumer rights
adopt them as organisation- wide priorities DRIVE 1.1 Run a cross-	new ideas progressing from ideation to launch EXPAND 1.1 Establish an	IMPROVE 1.1 Implement the data warehouse and support staff to use it in decision making	Value of membership IMPROVE 5.1 Explore partnerships with other	LIVE 1.1 Appoint privacy officer and implement continual monitoring of policies and processes
functional process to establish organisation-wide priorities and review regularly	innovation unit EXPAND 1.2 Develop and agree on an innovation process	across the organisation IMPROVE 1.2 Implement an audience engagement plan	organisations who are looking to add value for their own customers or staff	LIVE 1.2 Define how we are willing to collect and use data, consistent with our purpose and
DRIVE 1.2 Engage supporters and staff in a broader range of issues where we can make a difference for consumers, through our campaigns strategy	EXPAND 1.3 Develop an initial product roadmap, reviewed regularly through the innovation process	across all touch points (from social media to magazine and customer service), to improve acquisition and retention based on data about how consumers	IMPROVE 5.2 Negotiate benefits for members with other organisations, such as discounts with large retailers	values LIVE 1.3 Audit data collection, storage and policies to identify areas for improvement and
DRIVE 2 Take a problem- solving approach to our major priorities, working flexibly	EXPAND 1.4 Implement an external communications plan around the establishment of the	use our services INPPOVE 2. Build an origination while contare of continuous improvement, to ensure our processes are efficient and deliver maximum value for consumers IMPPOVE 2.1 Develop and implement a roadmap of continuous improvement for the website IMPPOVE 2.2 Map the ways	IMPROVE 5.3 Simplify membership options IMPROVE 5.4 Add new	publish a new privacy and data policy
across campaigns, content, product development and external partnerships to ensure	Innovation Unit		products and services to the membership bundle	LIVE 1.4 Audit our business practices and customer interactions against Australian Consumer Law and identify where we want to exceed compliance
we have the greatest possible impact	our physical environment to support innovation		IMPROVE 5.5 Grow the CHOICE Help service	
DRIVE 2.1 Establish a cross- functional team around each priority to refine the consumer problem, identify potential responses and identify	EXPAND 2 Build our capabilities in: • idea generation • use of data • market analysis		IMPROVE 6 Give consumers who don't want to be members more ways to support us financially	LIVE 2 Ensure that our workforce has the skills, diversity and engagement necessary to support this strategy
resources (internal & external) DRIVE 2.2 Approve and implement action plans around each priority	<ul> <li>product prototyping and testing</li> <li>partnering with incubators and startups</li> <li>building strategic alliances</li> </ul>	consumers engage with us and identify and implement improvements to business processes	IMPROVE 6.1 Develop new forms of discrete content sales to replace single report purchases	LIVE 2.1 Identify and implement change management processes to support the
DRIVE 3 Focus and leverage our external communications through mainstream and	<ul> <li>building strategic allances</li> <li>EXPAND 2.1 Review our capabilities following establishment of the innovation unit &amp; process, and identify how we will address gaps through development and external partnerships</li> </ul>	IMPROVE 2.3 Introduce an individual and team-based approach to continuous improvement linked to individual goals, as the basis for developing an organisation-wide approach	IMPROVE 6.2 Test appetite for a membership product based on our advocacy and campaigns	strategy LIVE 2.2 Map existing skills and capabilities against strategy to develop a workforce
social media, to support our campaigns, content and CHOICE products and services			IMPROVE 7 Increase the reach and value of CHOICE Recommended	plan covering resources, skills, processes and professional development
DRIVE 3.1 Revise the media strategy to reflect our major priorities and our new products and services	EXPAND 2.2 Conduct a further review mid-year	IMPROVE 3 Ensure our content is engaging, unique and highly valued by consumers at different life stages	IMPROVE 7.1 Agree on and implement a roadmap for expanding CHOICE Recommended	LIVE 2.3 Complete the Living the Values project and integrate into our policies and processes
DRIVE 3.2 Revise our social media strategy to: •train and empower staff to	EXPAND 3 Test and launch new products and services that: • assist consumers with decisions they find complex • provide great solutions to discrete consumer problems and/or • drive transformation of markets to benefit consumers	IMPROVE 3.1 Develop and roll dust a new contrast ratin tay to define what we produce and how we distribute it, then measure and iterate upon it as a living document IMPROVE 3.2 Drive user engagement in UGC to increase categories and the breath of produc categories themselves produc categories themselves produc categories in our key provide categories, to provide some control and il models on	IMPROVE 8 Pursue extra revenue for our testing and content work	LIVE 2.4 Audit our workforce diversity and develop a diversity action plan
use social media as brand ambassadors •grow our Facebook following and experiment in new platforms			IMPROVE 8.1 Respond to opportunities to earn money for government funding of work we want to do	LIVE 3 Expand our social impact through community engagement and support for organisations advocating for vulnerable consumers
<ul> <li>better integrate our SM presence with our website</li> </ul>	EXPAND 3.1 Establish a regular product review process that facilitates learning from		Main to do	LIVE 3.1 Develop and implement a staff-led social impact strategy
	failures as well as successes EXPAND 3.2 Test viability of CHOICE Help as a source of non- core revenue			LIVE 3.2 Identify partnership opportunities with organisations representing Indigenous communities and people with a disability
	EXPAND 4 Expand our role into complex and/or emerging services sectors, including: • financial services • human services that consumers find complex • new and disruptive digital services	IMPROVE 3.4 Develop a video strategy to define how video can have greatest impact in consumer engagement and revenue generation and reshape our processes to support it		LIVE 4 Reduce our environmental impact
				LIVE 4.1 Audit our environmental impact and develop an improvement plan, including three-year targets
	EXPAND 4.1 Identify how we can make better use of external financial services data to free up existing resources	IMPROVE 4 Provide information and tools for consumers who care about the ethical aspects of products and services		LIVE 5 Advance consumer rights through the international consumer movement, especially in the Asia-Pacific region
	EXPAND 4.2 Seek funding for a project to define consumer needs and product opportunities in superannuation	IMPROVE 4.1 Identify aspects of ethical consumption that consumers care about, and feed these into our organisation-wide priority-setting process and content strategy		LIVE 5.1 Support CI campaigns that resonate with Australian consumers and improve communication with
	EXPAND 4.3 Explore aged care sector by developing a			members and staff about our international role

INTROS

THE WAY WE WERE ANYWAY?

WTF IS A

BOARD

TRIGGERS CHANGE

FOR

THE WAY WE ARE NOW

DOING

DIFFERENTLY



# **Triggers**

## The Market

- Being disrupted
- Org power shifts to customers

### The Organisation

WTF IS A

BOARD

ANYWAY?

INTROS

- Legitimacy, trust, buoyancy in brand
- Product team & Board misalignment

THE WAY

WE WERE

TRIGGERS

FOR

CHANGE

THE WAY WE

ARE NOW

DOING

DIFFERENTLY

Investment in innovation

## The Board

- Appetite for investment
- Mix of new talent

SOMETHING

FOR YOU

• Shift in attitudes around

investment, experimentation, risk

• Me: working agile and lean



# What we look like now

#### The Board

- Like great agile product teams
- Mixture of mindset & ways of working
  - Open, enquiring, experimental
  - Deep trust and safety
  - Transparency & accountability

THE WAY

WE WERE

TRIGGERS

FOR

CHANGE

THE WAY WE

ARE NOW

DOING

DIFFERENTLY

- Reflects regularly
- Cross-disciplinary

WTF IS A

ROARD

ANYWAY?

INTROS

• Flat structure, self-organising

## How the Board engages with the org

• Outcomes OVER outputs

SOMETHING

FOR YOU

- Stays out of product choices
- Supportive environment for learning from experiments and user / market feedback





WTF IS A

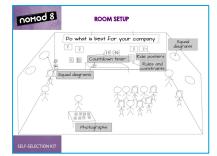
BOARD

ANYWAY?

INTROS

## How we reflect & learn: Transformer





## How we organise: self-selection

DOING

DIFFERENTLY

# How we invest and plan: OKRs

THE WAY

WE WERE

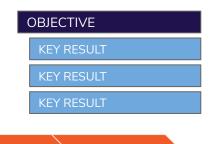
TRIGGERS

FOR

CHANGE

THE WAY WE

ARE NOW



SOMETHING

FOR YOU





## BUSINESS PLAN 2015-2016

DRIVE change in areas where we can have a significant impact for consumers	EXPAND through innovation to assist consumers and grow revenue outside our existing business model	IMPROVE and grow our e	LIVE up to the standards we expect of others	
DRIVE 1 Identify the current and emerging issues where we can make the greatest impact for Australian consumers, and	EXPAND 1 Establish and implement an innovation process and pipeline that ensures a constant stream of	IMPROVE 1 Use data and consumer research to improve the consumer experience of our brand	IMPROVE 5 Make membership more valuable by providing tools and benefits to members, and better communicating the	LIVE 1 Set high standards in privacy, data security and consumer rights
adopt them as organisation- wide priorities DRIVE 1.1 Run a cross- functional process to establish	new ideas progressing from ideation to launch EXPAND 1.1 Establish an innovation unit	IMPROVE 1.1 Implement the data warehouse and support staff to use it in decision making across the organisation	value of membership IMPROVE 5.1 Explore partnerships with other organisations who are looking	LIVE 1.1 Appoint privacy officer and implement continual monitoring of policies and processes
organisation-wide priorities and review regularly	EXPAND 1.2 Develop and agree on an innovation process	IMPROVE 1.2 Implement an audience engagement plan	to add value for their own customers or staff	LIVE 1.2 Define how we are willing to collect and use data, consistent with our purpose and
DRIVE 1.2 Engage supporters and staff in a broader range of issues where we can make a difference for consumers, through our campaigns strategy	EXPAND 1.3 Develop an initial product roadmap, reviewed regularly through the innovation process	across all touch points (from social media to magazine and customer service), to improve acquisition and retention based on data about how consumers	IMPROVE 5.2 Negotiate benefits for members with other organisations, such as discounts with large retailers	values LIVE 1.3 Audit data collection, storage and policies to identify areas for improvement and publish a new privacy and data policy
DRIVE 2 Take a problem-	EXPAND 1.4 Implement an external communications plan	use our services IMPROVE 2 Build an	IMPROVE 5.3 Simplify membership options	
priorities, working flexibly across campaigns, content, product development and external partnerships to ensure	Ing flexibly around the establishment of the organisation-wide culture IMPROVE 5.4 Add new prs, content, Innovation Unit of continuous improvement, products and services to the oment and the ensure our processes are membership bundle	products and services to the	LIVE 1.4 Audit our business practices and customer interactions against Australian Consumer Law and identify	
we have the greatest possible impact	our physical environment to support innovation	Value for consumers	IMPROVE 5.5 Grow the CHOICE Help service	where we want to exceed compliance
DRIVE 2.1 Establish a cross- functional team around each priority to refine the consumer problem, identify potential responses and identify	EXPAND 2 Build our capabilities in: • idea generation • use of data • market analysis	Implement a roadmap of continuous improvement for the website IMPROVE 2.2 Map the ways	IMPROVE 6 Give consumers who don't want to be members more ways to support us financially	LIVE 2 Ensure that our workforce has the skills, diversity and engagement necessary to support this strategy
Presources (internal & external) DRIVE 2.2 Approve and implement action plans around each priority	<ul> <li>product prototyping and testing</li> <li>partnering with incubators and startups</li> <li>building strategic alliances</li> </ul>	consumers engage with us and identify and implement improvements to business processes	IMPROVE 6.1 Develop new forms of discrete content sales to replace single report purchases	LIVE 2.1 Identify and implement change management processes to support the
DRIVE 3 Focus and leverage our external communications	EXPAND 2.1 Review	IMPROVE 2.3 Introduce an individual and team-based approach to continuous	IMPROVE 6.2 Test appetite for a membership product based on our advocacy and campaigns	strategy LIVE 2.2 Map existing skills and capabilities against strategy to develop a workforce plan covering resources, skills, processes and professional development
hrough mainstream and social media, to support sur campaigns, content and CHOICE products and services	establishment of the innovation unit & process, and identify how we will address gaps through development and external partnerships	Improvement linked to individual goals, as the basis for developing an organisation-wide approach	IMPROVE 7 Increase the reach and value of CHOICE Recommended	
DRIVE 3.1 Revise the media strategy to reflect our major priorities and our new products and services	EXPAND 2.2 Conduct a further review mid-year	IMPROVE 3 Ensure our content is engaging, unique and highly valued by consumers at different life stages	IMPROVE 7.1 Agree on and implement a roadmap for expanding CHOICE Recommended	LIVE 2.3 Complete the Living the Values project and integrate into our policies and processes
DRIVE 3.2 Revise our social media strategy to: •train and empower staff to	EXPAND 3 Test and launch new products and services that: • assist consumers with decisions they find complex	IMPROVE 3.1 Develop and roll out a new content strategy to define what we produce and how	IMPROVE 8 Pursue extra revenue for our testing and content work	LIVE 2.4 Audit our workforce diversity and develop a diversity action plan
use social media as brand ambassadors •grow our Facebook following and experiment in new platforms	provide great solutions to discrete consumer problems and/or     drive transformation of markets to benefit consumers	we distribute it, then measure and iterate upon it as a living document IMPROVE 3.2 Drive user	IMPROVE 8.1 Respond to opportunities to earn money for government funding of work we want to do	LIVE 3 Expand our social impact through community engagement and support for organisations advocating for vulnerable consumers
better integrate our SM     presence with our website     EXPAND 3.1 Establish a     regular product review process     categories and	engagement in UGC to increase the depth of products in categories and the breadth of product categories themselves	IMPROVE 8.2 Leverage test facilities and product expertise	LIVE 3.1 Develop and implement a staff-led social impact strategy	
	EXPAND 3.2 Test viability of CHOICE Help as a source of non- core revenue	IMPROVE 3.3 Implement full market coverage in our key product categories, to provide some content on all models on the market	opportuniti representin communitie disability	LIVE 3.2 Identify partnership opportunities with organisations representing Indigenous communities and people with a dirability
	EXPAND 4 Expand our role into complex and/or emerging services sectors, including:	IMPROVE 3.4 Develop a video strategy to define how video		LIVE 4 Reduce our environmental impact
	Ifinancial services     Can have greatest impact in     buman services that     consumer engagement and     revenue generation and reshape     meru and disruptive digital     urrocesses to support it		LIVE 4.1 Audit our environmental impact and develop an improvement plan, including three-year targets	
	EXPAND 4.1 Identify how we can make better use of external financial services data to free up existing resources	IMPROVE 4 Provide information and tools for consumers who care about the ethical aspects of products and services		LIVE 5 Advance consumer rights through the international consumer movement, especially in the Asia-Pacific region
	EXPAND 4.2 Seek funding for a project to define consumer needs and product opportunities in superannuation	IMPROVE 4.1 Identify aspects of ethical consumption that consumers care about, and feed these into our organisation-wide priority-setting process and content strategy		LIVE 5.1 Support CI campaigns that resonate with Australian consumers and improve communication with
	EXPAND 4.3 Explore aged care sector by developing a			members and staff about our international role

#### OBJECTIVE **KEY RESULT**

**KEY RESULT** 

#### OBJECTIVE

**KEY RESULT** 

OBJECTIVE				
KEY RESULT				
KEY RESULT				
KEY RESULT				

INTROS

WTF IS A BOARD ANYWAY?

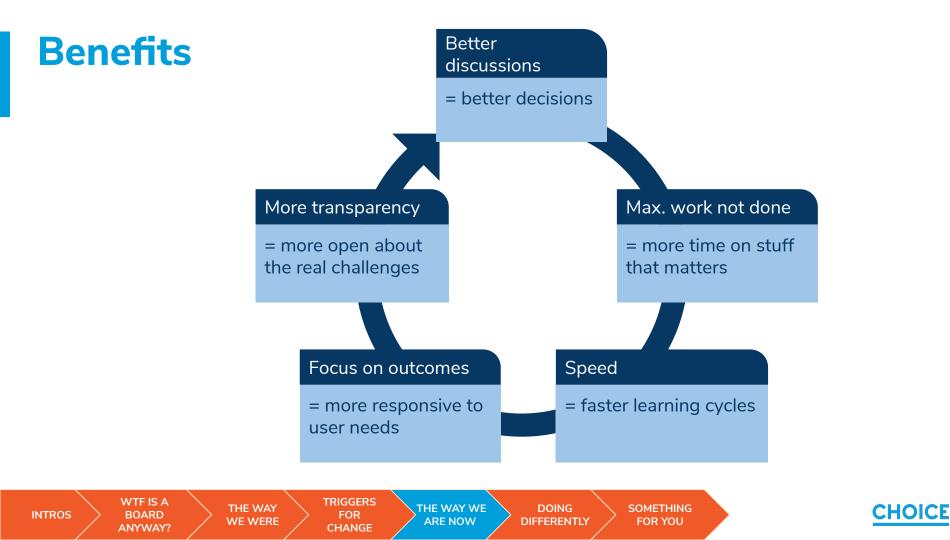
TRIGGERS THE WAY WE WERE CHANGE

FOR

THE WAY WE **ARE NOW** 

DOING DIFFERENTLY





# **Doing differently**



## Transparency

## Outcomes OVER outputs

Fiscal/regulatory requirements

## User insights / pain points



How Smart Companies Are Transforming the Way Work Gets Done

INTROS WTF IS A BOARD ANYWAY? THE WAY WE WERE TRIGGERS FOR CHANGE CHANGE THE WAY WE ARE NOW DIFFERENTLY FOR YOU



# Something for you

For those with a predisposition:

- Research them
- Approach them
- Invite us to coffee
- Give us ideas
- Ask us what we're doing

For those that haven't woken up ... yet:

- Find where they hang. Go and present
- Invite them to see how and why you work this way
- Show what's different: explain benefits for customers and staff
- The cynical may need evidence





# Thanks

## Any questions?

sandra@theproductspace.com

@alankirkland

